

LEADERS SUMMIT 2024

THE BUSINESS OF AGEING
RETIREMENT LIVING & AGED CARE

HYATT REGENCY SYDNEY 19 & 20 MARCH

SUMMIT STRATEGIC QUESTIONS ANSWERED

- Q:** Government – impact of Task Force recommendations and new Act?
- Q:** Retirement villages – strategically important vs RACs? Home care? Assisted living?
- Q:** Private Aged Care in the villages – opportunity? Threat? The new Act?
- Q:** Banks/funding? Property/approvals? Legal minefields?
- Q:** Dementia? Services opportunities vs Property? New business models?
- Q:** Home Support/Care – size and viability? Hospital in the Home mega models?
- Q:** Rural & Remote, and smaller operators: Viability? Consolidation? Co-Ops?

The Silver Decade

Retirement living, home and residential care optimism is growing.
But uncertainty prevails over strategy.

MARCH 19 & 20:

- ✓ Task Force recommendations known
- ✓ Federal Budget in 6 weeks
- ✓ New Aged Care Act in 15 weeks

40+ CEOs reveal their strategies

Hear expert lawyers, bankers, property developers

Understand Government strategies

Premium networking experience












Leadership Team Attendance: Board | CEO | CFO | COO | CMO | CIO | CHRO | GMs

Optimism

DAWNING OF THE SILVER DECADE





DAY ONE TUESDAY 19 MARCH

8:30		 Christopher Baynes CEO <i>DCM Group</i>	Welcome
8:35	Retirement Living Aged Care	 Christopher Baynes CEO <i>DCM Group</i>	Strategic review: the retirement living and aged care national landscape A bold discussion and critical review of where each sector is today and likely to be tomorrow – the markets, the economic and structural challenges, the emerging products and services, an analysis of the strengths and weaknesses of each business model.
9:15	Retirement Living Aged Care	 Mike Baird CEO <i>HammondCare</i>	For purpose optimism: new financial sustainability coupled with ambition will deliver a new sunrise The Aged Care Task Force recommendations, IHACPA pricing, political goodwill, leadership energy and unrivalled need are creating the strongest base for retirement living and aged care in a decade.
9:45	Retirement Living Aged Care	 Tom Symondson CEO <i>ACCPA</i>	Advocacy and policies at a crossroad Radical new thinking at a federal level after 12 months of intense consultation has the potential to reshape ageing accommodation and support services for decades to come. What is likely to roll out and what is required to secure this new future?
10:15	  NETWORKING BARISTA COFFEE BREAK   45 MINUTES WITH 500+ COLLEAGUES Barista coffee and premium patisseries		
11:00	Retirement Living Aged Care	 Cam Ansell Managing Director <i>Ansell Strategic</i>	Retirement villages Vs Residential Aged Care – which is the winning strategy? Taking into account workforce, capital commitment, compliance, customer demand, Task Force recommendations, IHACA and more, do retirement villages trump RACs as a long-term strategy?
11:25	Retirement Living Aged Care	 Simon Miller CEO <i>Anglicare Sydney</i>	Anglicare's 'Lighthouse' strategy: aged care beds out, 'ageing in place' in Two years intensive review and strategic investments has delivered a radical new business model for the next 10 years.
11:55	Government	 Ian Yates AM Acting Inspector-General of Aged Care <i>Office of the Inspector-General of Aged Care</i>	Shining an independent light on the aged care system to optimise consumer, government and operator outcomes With powers equal to the Auditor General and reporting to Parliament, the sector now has an independent, constructive critic.
12:20	Financial viability Retirement Living Home Care Residential Care	 Grant Corderoy Senior Partner <i>StewartBrown</i>	Unpacking the Aged Care Task Force recommendations: implications and recommendations Drilling behind the recommendations: what additional cash might they generate? What will be the impact on existing business strategies? What new products and services should be considered and which ones should be curtailed?

12:45	<p>Legal strategies</p> <p>Retirement Living</p> <p>Home Care</p> <p>Residential Care</p>	 <p>Penelope Eden Partner <i>MinterEllison</i></p>	<p>The new Aged Care Act: significant implications for retirement village, home care and residential care operators and their business executions</p> <p>A deep dive into the intention and implications of the new Aged Care Act. Shaping the next decade and drawing in care delivery in retirement villages, home care and residential care, all business models and strategies will be impacted.</p>
1:10	<p>  NETWORKING SEATED RESTAURANT LUNCH   60 MINUTE SEATED LUNCH WITH 500+ COLLEAGUES</p>		
2:10-3:40	<p>3 X Breakout Sessions: retirement living, home care, residential care</p>		
3:40	<p> </p> <p>NETWORKING BARISTA COFFEE BREAK</p> <p> </p>	<p>45 MINUTES WITH 500+ COLLEAGUES Barista coffee and premium patisseries</p>	
4:35	<p>Retirement Living</p> <p>Dementia</p>	 <p>Tamar Krebs CEO <i>Group Homes Australia</i></p>	<p>World leading dementia model maturing into retirement village partner business model</p> <p>A 12-year overnight success, now with 26 locations across Sydney, the group homes model is positioned to solve the key dementia challenge of retirement villages.</p>
4:55	<p>Retirement Living</p> <p>Aged care</p>	 <p>John Collyns CEO <i>Retirement Villages Association NZ</i></p>	<p>Care services in retirement villages in New Zealand are being radically redesigned with significant social implications</p> <p>Fifteen years on from the introduction of aged care beds into retirement villages, the sector is calling a halt due to workforce, regulations and margin creep. User pays Care Suites is the new accommodation care strategy.</p>
5:15	<p>CLOSE FOR DINNER DEPARTURES</p>		

DAY TWO WEDNESDAY 20 MARCH

9:00	Retirement Living	 Mark Bindon Ex Founder <i>Oak Tree Villages</i>	The getting of wisdom – what is the next successful retirement village model? Having built Oak Tree to a stable of 34 retirement villages over 20 years before selling to Aware Super, what core lessons have been learnt and what will be the model for his next village initiative?
9:30	Regional Retirement Living Aged Care	 Stephen Becsi OAM CEO <i>Apollo Care</i>	The regional tyranny of distance – how small operators can resource to achieve efficiencies and competencies to match capital city operators After successfully leading one of WA's largest village and care operators, Stephen conceived a regional telemanagement solution for under-resourced village and care operators.
9:55	Retirement Living Aged Care	 Prue Bowden CEO - Home Health <i>Australian Unity</i>	Australian Unity has broken away from the established home support and care business model, imagining an entirely different and significantly larger ecosystem The mutual organisation has identified wellness as its purpose and is building a comprehensive support service that is likely to set the consumer standard over the next decade.
10:20	  NETWORKING BARISTA COFFEE BREAK   45 MINUTES WITH 500+ COLLEAGUES Barista coffee and premium patisseries		
11:00	Retirement Living Care support Workforce	 Tammy Berghofer Partner <i>MinterEllison</i>  Deanna McMaster Partner <i>MinterEllison</i>	The Aged Care Task Force and new Aged Care Act both open business and service opportunities for retirement villages – but with (legal) strings attached Village and care operators will be enthusiastic to respond to these new opportunities and expanded customer expectations. The session will provide the balance of obligations that match the opportunities.
11:30	Retirement Living Aged Care	 Richard de Haast CEO <i>Scalabrini Villages</i>	Product and services, not capital intensive property, are the logical business platforms over the next decade for village and care operators to deliver mission Why Scalabrini believes it will be delivering for customers in 40 locations within three years without a significant property and capital commitment.
11:50	Funding	 Brian Wong National Director, Healthcare <i>CommBank</i>	Banks and funding appetite taking into account consumer demand, Aged Care Task Force, the new Aged Care Act and IHACA The financial environment for retirement villages, home and residential care is shifting significantly. What are the banks seeing and what will they support?
12:10	Retirement Living Aged Care	Special Guest	Special guest presentation
12:15	  NETWORKING SEATED RESTAURANT LUNCH   60 MINUTE SEATED LUNCH WITH 500+ COLLEAGUES Premium luncheon in the Sailmaker restaurant		

1:30	Property	 Noral Wild International Director Head of Alternatives – Asia Pacific <i>Cushman & Wakefield</i>	Property roundup: valuations, consolidations, transactions, local and international funding A case study on property activity across the country and predictions of who will be shaping the value and turnover in the retirement living and care space.
1:55	Rental Villages Affordable Housing	 Murray Boyte Executive Chair <i>Eureka Villages</i>	How to grow rental housing and support for seniors An ASX listed 'for purpose' operator, Eureka has grown to 50 locations and 2,400 affordable housing units, with a strategy for continued growth. Lessons learnt and how all operators can deliver an equal quality service.
2:20	Community Apartment Projects (CAPs)	 Judith Don Executive Director and CEO <i>Noble Life Pacific</i>	Delivering a retirement village community in a strata apartment development As more property developers are discovering the 65+ downsizing market and offering a concierge service, learn from Noble Life who successfully created a 35 storey/210 strata apartment community development.
2:45	Retirement Living Residential Care	Special guest	special guest presentation
3:15		 Chris Baynes CEO <i>DCM Group</i>	Close
LEADERS SUMMIT 2024 ENDS			

Register at leaderssummit.com.au

Leadership Team Attendance: Board | CEO | CFO | COO | CMO | CIO | CHRO | GMs

Optimism

DAWNING OF THE SILVER DECADE